



Courtney Francis, Pharm.D., M.B.A.
Senior Associate, Regulatory Strategy

Dr. Courtney Francis is a Senior Associate of Regulatory Strategy at Advyzo. Courtney acts as a regulatory primary US Agent for companies in various phases of development. Courtney can support regulatory strategy development on INDs, CTAs, NDAs, BLAs, Fast Track Designation, and Orphan Designation applications in compliance with Health Authority regulatory requirements. Courtney has experience preparing and supporting BLA and IND filings and Orphan Designation Requests and contributed to preparation and interaction of an FDA Oncologic Drugs Advisory Committee. Courtney routinely performs regulatory landscape and precedent research in order to input into regulatory scenario analyses and regulatory strategic plans. She collaborates on the development and/or management of regulatory project plans and content plans. Courtney works according to US regulations to ensure compliance with IND and NDA/BLA requirements.

Prior to Advyzo, Courtney worked as a Medical Affairs Senior Specialist for Acrotech Biopharma Inc. She was responsible for collaborating with a team of Medical Science Liaisons to ensure all goals and Medical Affairs objectives were met. Courtney worked jointly with Clinical Affairs to develop and revise protocols as part of a clinical development program. She summarized and revised medical information for regulatory submissions and standard response letters. Prior to Acrotech Biopharma, Courtney worked for a SaaS startup where she was a Project Manager for software implementation and for the UMass Institute for Applied Life Sciences, where she was a Business Innovation Fellow working with the life science startups.

Courtney earned her Doctor of Pharmacy degree from Rutgers University and her Master of Business Administration from the University of Massachusetts, Amherst.